

Nurturing Innovations: Empowering India

Biotechnology Industry Research Assistance Council

(A Government of India Enterprise)

About BIRAC

BIRAC is a Not-for-Profit Section 8, Schedule B, Public Sector Enterprise, set up by Department of Biotechnology (DBT), Government of India as an interface agency to strengthen and empower the emerging biotech enterprise to undertake strategic research and innovation, addressing nationally relevant product development needs.

Vision

To stimulate, foster and enhance the strategic research and innovation capabilities of the Indian biotech industry, particularly start-ups and SMEs, for creation of affordable products addressing the unmed needs that are globally competitive.

Key Strategies

Foster innovation and entrepreneurship

Contribute through partners for capability enhancement and diffusion of innovation

Promote affordable innovation in key social sectors

Enable commercialization of discovery

Empowerment of start-ups & SMEs

Facilitate global competitiveness of Indian enterprises

BIRAC's aim is to play a trasformative and catalytic role in building a US\$100 billion Indian bioeconomy. We believe that the agents of change for building the Indian bioeconomy would be biotech start-ups & SMEs and hence our focus is on raising their capabilities, connecting them to global and local stakeholders such that they achieve global excellence.

BIRAC an Ecosystem Enabler -Funding and Beyond-

Supporting early and late stage innovation research

Ignite new Ideas - BIG, SITARE

Support early stage research for proof-of concept validation - SBIRI

Promoting Development of PoC for a product/process by

Academia with or without Industry - AIR

Partnership with industry for high risk discovery led innovation - BIPP

Facilitating technology validation and development - CRS

Creation of Incubation facilites - BIONEST, UIC

Through National and International Strategic Partnerships
Grand Challenges India, BIRAC-DBT-BMGF
SPARSH, SIIP - Social Innovation
Research Alliance for Product Innovation and Development
(RAPID)
Equity Funds - SEED Fund, LEAP Fund, AcE Fund

Product innovation & commercialization

Enabling
Services
for promoting
innovation
ecosystem

Product Commercialization Fund

IP Management

Technology Transfer & Acquisition

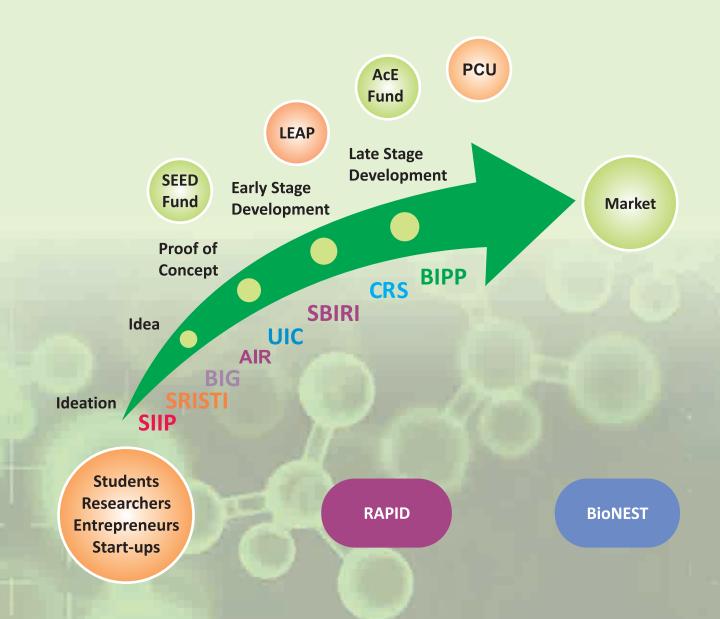
Access to Research Resources

Mentoring and Capacity Building

Access to Investors

Connecting Innovation Ecosystem

Driving Product Development



Empowering the Enterprise

Incubation Space

4,50,000 sq. ft. of incubation space across 40+
Bioincubators providing access to high-end
instrumentation

Access to Research Resources

Several facilities have been established such as for protein characterisation and CGMP compliant bioprocessing

IP & Technology Management

Services ranging from IP protection, evaluation, valuation to technology licencing and acquisition

Mentoring

Pan India out reach through workshops and meetings providing one-on-one mentorship & international exposure

Igniting New Ideas -Promoting Entrepreneurship-



BIG is a flagship programme of BIRAC, which provides the right admixture of funding fuel and mentoring support to young start-ups and entrepreneurial individuals. BIG is the largest early stage biotech funding programme in India where innovators are awarded upto INR 50 lakhs as grant-in-aid to progress their innovative ideas to proof-of-concept in 18 months.

BIG HIGHLIGHTS

~400

Entrepreneurs Supported

3 BIG

Conclaves organized for networking

50 +

Products/Technologies developed

750 +

Manpower supported for high end skills

110 +

New Start-ups created

29

Grantees attended "IGNITE" at JBS,UK

100 +

IPs filed

60 +

Women entrepreneurs

Pan India outreach 60 +

Start-ups secured
Partnered Funding
amounting to > 150 crore

Focused interaction with investors



Device enabling early diagnosis of Pregnancy disorder-Preeclampsia at an affordable cost



Device to convert conventional stethoscope into digital stethoscope



Production of microcrystalline cellulose and Silica from raw rice husk



A Thermo-tolerant and Acid Stable Phytase in a Novel SSF Bioreactor













Transforming Indian Biotech Start-up Ecosystem

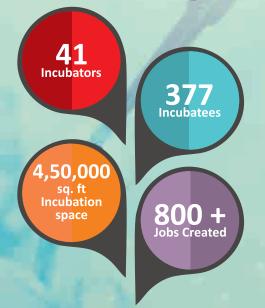


Bioincubators Nurturing Entrepreneurs for Scaling Technologies: Nesting grounds for big take-offs





BioNEST Impact



Germinating Ideas of Innovation

Student Innovations for Advancement of Research Explorations (SITARE)

- An initiative launched by BIRAC in collaboration with Society of Research and Initiatives for Sustainable Technologies and Institutions (SRISTI) aiming to support innovations and creativity at grassroot level among the university students, including individual innovators.
- 2 categories of awards-
 - BIRAC-SRISTI GYTI Awards (Mini-seed funds of INR 15 Lakh)
 - BIRAC-SRISTI Appreciation Awards (INR 1 Lakh each)
- BIIS workshops: 3-4 weeks hand-on-training residential workshops for students.





130+ Appreciation Awardees 100+ Students trained through BIIS workshops

Encouraging Youth for Undertaking Innovative Research through Vibrant Acceleration (eYUVA)

University Innovation Clusters (UICs)

- An initiative to create a culture of innovation and entrepreneurship within the universities
- BIRAC innovation fellowships for Undergraduate, Graduate, Doctoral & Post doctoral students in addition to innovation grant to conduct R & D
- Industry participation for training, mentoring, sponsored research, networking opportunities and IP & Technology Management











Transformation through Social Innovation





- Launched in 2013, the program aims to promote development of innovative solutions to society's most pressing social problems
- Following calls have been announced on socially significant themes:
 - **❖** Mother and Child Health
- Human Health

❖ Waste to Value

- ❖ New and improved agricultural tools ❖ Soil and Plant Health
- Combating environmental pollution
- * Ageing and Health
- Livestock health and improvement
- **❖** Reducing post-harvest losses

47 projects supported

18 **Projects successfully** completed

51 **Beneficiaries**

10 Women **Entrepreneurs**

13 **Products/ Technologies** developed

Some of the Products/Technologies developed under the scheme are:



SAANS developed by Coeo Labs Pvt Ltd is a **Continuous Positive** Airway Pressure (CPAP) device for new born and infants



Rhino Digester is a robust, compact and cost-effective appliance for decentralized waste processing developed by Flycatcher **Technologies LLP**



RightBiotic, developed by **Xcellence in Bio Innovations and** Technologies Pvt Ltd is a point of care device for detection of antibiotic sensitivity of uropathogens



Neurosynaptic **Communications Pvt Ltd** has developed ReMeDi-Nova -A CE Certified affordable Wireless Diagnostic Technology with low energy Bluetooth enabled kit - for 35 different Point of Care Tests

Social Innovation Immersion Program (SIIP)

SIIP is BIRAC's Social Innovation fellowship/award program aimed at creating a pool of Biotech 'Social Innovators' who can identify and then bridge the needs & gaps within communities.

SIIP provides

Unique social Innovation platform

Opportunity for clinical and rural immersion

Funding support for developing prototype through mini kick start grant

Monthly fellowship

35 social innovators supported

"Maternal and Child Health",

"Ageing and Health" and "Waste to Value"

clusters created

11 fellows received follow-on-funding from BIRAC or other agencies

17 prototypes and technologies developed

Prototypes developed:



Low cost and rapid point-of-care diagnostic for detecting neonatal sepsis



Tools for reducing post partum haemorrhage



A novel smart blood bag monitoring solution for safe and reliable blood transfusion



Belt for measuring uterine contractions



Crop residue
derived straw
panel board
for use in
construction,
furniture and
packaging
industry

Implementing Partners











Knowledge Partner

Small Business Innovation Research Initiative (SBIRI)

- Launched in 2005, Small Business Innovation Research Initiative (SBIRI), India's first PPP funding scheme facilitates companies to take their established proof of concepts (PoC) towards early stage validation, thus fulfilling a major gap in the product development cycle
- The scheme has been instrumental in nurturing not only established companies, but also start-ups in the field of biotechnology who are now availing this grant after completing the PoC studies in the BIG.





A device for secretion and oral hygiene management to reduce risk of acquiring ventilator associated pneumonia



Platform for production of Glucuronides and their deuterium labelled analogs



NoXeno device to help the clinicians in removing foreign bodies from the nasal tract of children safely and quickly



Device for electrodynamic ablation of pathogens from healthcare environment

IMPACT of SBIRI

Number of products
and technologies

38

IPs filed

28

Total number of beneficiaries

252

Total number of projects supported (198 sole and 64 collaborative projects)

262

Employment generated in FY 2018-19

223

Biotechnology Industry Partnership Programme (BIPP)

- The Biotechnology Industry Partnership Programme (BIPP), a public-private partnership scheme, promotes innovative research for development of transformational technologies/ processes in the Biotech sector
- The scheme serves as a launch pad for scaling and commercializing high risk innovations through equal cost sharing between BIRAC and the industry
- Support has been extended to 196 companies to accelerate high risk discovery right upto late stage validation/precommercialization and commercialization of new indigenous technologies.

IMPACT of BIPP

Total number of beneficiaries: 196

196 projects supported. 61 projects supported with academia/industry collaboration

8 facilities developed for research resources

31 IPs filed

47 products and technologies developed

Employment generated in FY 2018-19:364



OncoScan, an automated, affordable and compact whole slide scanner by Optra Systems Pvt Ltd.





An affordable ambulatory EEG device developed by Axxonet System Technologies in collaboration with NIMHANS, Bangalore

Lysolecithin as Cattle feed supplement developed by A.P. Organics Limited



Promoting Academic Research Conversion to Enterprise (PACE)

Promoting Academic Research Conversion to Enterprise (PACE) encourages and supports academia to develop technology/product (up to PoC stage) of societal/national importance and its subsequent validation by an industrial partner.

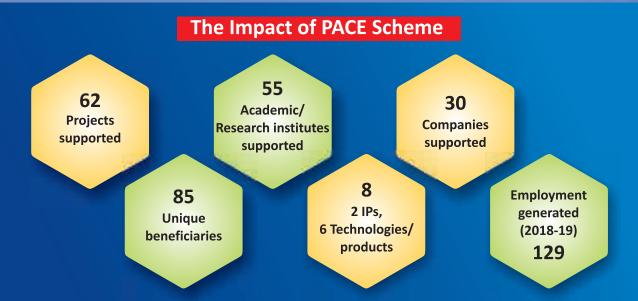
Components of Scheme

Academic Innovation Research (AIR)

- AIR promotes development of PoC for a process/product by academia with or without involvement of industry
- IP rights may be with academia alone or jointly shared between academia and industry as per the understanding between the partners

Contract Research Scheme (CRS)

- CRS aims at validation of a process or prototype (developed by academia) by an industrial partner.
- IP rights reside with the academia, the industry partner has first right of refusal for commercial exploitation of the New IP



Equity Funding

FUND OF FUNDS BIOTECHNOLOGY INNOVATION FUND

ACCELERATING ENTREPRENEURS (ACE) FUND

Biotechnology Innovation Fund (Accelerating Entrepreneurs) is an equity based "Fund of Funds" exclusively for Biotech Start-ups. AcE daughter funds are SEBI registered private funds to invest equity in start-ups for providing the risk capital to undertake innovation, research and product development



Launching Entrepreuneurial Driven Affordable Products (LEAP) Fund

INR 1 Cr/start up

against equity and equity linked instruments

The Fund will enable potential biotech startups to pilot/commercialize their products/Technologies.

SEED FUND

SUSTAINABLE ENTREPRENEURSHIP AND ENTERPRISE DEVELOPMENT FUND

Capital assistance to startups through BIRAC supported incubators

IIRAC in partnership with BioNEST incubators provides equity support upto INR 30 lakhs / Start-up







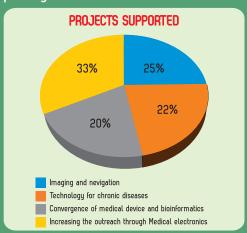


INDUSTRY INNOVATION PROGRAMME ON MEDICAL ELECTRONICS (IIPME)

Aim is to support cutting edge technologies in multi-disciplinary areas of Medical Electronics

FOCUS ON:

- Imaging and navigation
 - Improvements in minimally invasive techniques and therapy delivery
- Technologies for chronic diseases
 - Cost effective and accurate chronic disease management with focus on disease states, such as obesity and diabetes
- Convergence of medical device and highformatic
- Results in early and faster diagnosis, better prognosis, and tailored therapy
- Increasing the outreach through Medical electronics
 - Innovative service models, portable home based packaged medical electronics, community health programs



Highlights

- Number of calls-2 (2015 & 2016)
- Number of proposals received-288
- Projects supported-36
- Total Funding Committed - INR 15.83 Cr
- Products commercially launched-1
- Validated Technologies/Products-10
- IP filed on supported technologies-5
- Total Manpower Supported- 140

Few Technologies/Products supported:



Neonatal hearing screening device



Smartscope:Trans-vagina Digital Colposcope



Hexapod Patient Couch



X-ray to 3D software



Portable X-ra



Hexapod Patient Couch



Hand-cranked Defibrillato



Laparoscopy Surgical Training Simulator

BIRAC Regional Centres



BIRAC Regional Innovation Centre



A BIRAC - C-CAMP Initiative

BIRAC Regional Entrepreneurship Centre



BIRAC Regional
BioInnovation Centre



BIRAC Regional Techno-Entrepreneurship Centre (for East & NE)



BIRAC Regional Innovation Centre (BRIC)



Mandate of BRIC:

- Mapping Regional Innovation Ecosystems to understand the current status of innovation and identify the gaps
- Build IP awareness and provide IP & Technology Management support to start-ups & innovators
- Promote Entrepreneurship development in academia and R&D institutes

BRIC Impact (2013-2019)

- Pan India 22 clusters covered
- 750+ Innovators engaged
- 200+ Key Opinion Leaders (KOLs) connected
- 55+ workshops and networking meetings on IP, funding opportunities, regulatory guidance and capacity building through Incubation in Tier II and III cities



BRAC Regional Entrepreneurship Centre (BREC)



National Life Science Entrepreneurship Awareness Programme

Entrepreneurship **Development** Workshops

Meet the Investors Series (Dragon's Den)

National Bio-Entrepreneurship Boot Camp

National Bio Entrepreneurship Competition

BREC Impact (2017-2019)

90+ Start-ups mentored for business development strategy, pitching and fund-raising 200+ One-on-one meets between start-ups and investors

200+ Bio-entrepreneurs and Innovators provided specialised domain knowledge

700+ Students participated in awareness programmes about entrepreneurship as career

2000+ Innovators registered for National Bio Entrepreneurship Competition (NBEC) and 11 Industry partners supported NBEC as grand prize sponsor, investment partner and mentorship partner



BIRAC Regional BioInnovation Centre (BRBC)



Venture Mentoring Services

Venture Base Camps

Regulatory Information and Facilitation Center

BioIncubation Practice School for western regions

BRBC Impact (2018-2019)

120+ entrepreneurs connected with mentors

50+ one to one follow up meetings

50+ participants provided domain knowledge through Venture Base Camps

15+ incubation managers trained

100+ students/entrepreneurs provided insights into essentials of scientific entrepreneurship

50+ start-ups assisted for solving regulatory queries

BIRAC Regional Techno-Entrepreneurship Centre (BRTC) (for East & NE)- New Centre



BRTC shall undertake following activities:

Mining and assessment of Techno-commercial resource pool in East & NE regional

Human Resource Development Programmes

Road shows

Workshops /trainings

Design workshops

NE Immersion Showcase Program

NE **Event**

Hands-on training for rural women

Incubation Practice School for NE



Biotech FIRST HUB



Facilitation of Innovation & Regulation for Start-ups and Innovators

DBT, BIRAC, ICMR, CDSCO representatives will be available for taking queries A facilitation unit, set up by BIRAC, to address the queries of Start-ups, Entrepreneurs, Researchers, Academicians, Incubation Centres, SMEs, etc.

FIRST HUB
will be open every first
friday of the month at
BIRAC office from
3:00pm-5:00pm















- * Prior appointment is essential as only 5-6 innovator slots are available
- * Details such as Company name, Address, Contact, Technology/ Innovation Summary, Stage of Development and Specific Queries can be shared through the online portal at www.birac.nic.in
- * For any further details, please contact Sonia Gandhi, Senior Manager-Investments, BIRAC at sgandhi.birac@nic.in



Promoting Women Entrepreneurship



BIRAC has played a catalytic role in promoting "Women Entrepreneurship" across the country through customized programs and infusing new opportunities for women led enterprises. One such effort is: WINER (Women In Entrepreneurial Research) Award to recognize and reward women entrepreneurs in Indian biotech ecosystem.

- 15 early winners are awarded INR 5 lakhs each
- Access to expert mentor network of BIRAC & TiE
 1 year complimentary membership of TiE Delhi NCR
- Access to TiE Startup Accelerator Programme
- Opportunity to go through a customized intensive Accelerator Programme at Golden Jubilee Biotech Park, Chennai

2 Editions successfully conducted





Three final winners from Accelerator programme are awarded

25 lakhs each

Technology Development and Transfer Program

BIRAC has supported a technology development and transfer program of biofortified and disease resistant banana from Queensland University of Technology (QUT), Australia to be translated by five Indian research organizations (NABI, Mohali; NRCB, Tiruchirapalli; IIHR, Bangalore, BARC, Mumbai and TNAU, Coimbatore) working on banana.

Using various gene constructs provided by QUT, the Indian partners are working towards

development of transgenic bio-fortified (Iron and Provitamin A) and disease resistant (Bunchy top virus and Fusarium Wilt) banana plants of two Indian cultivars namely, Grand Naine and Rasthali. Presently, the transgenic plants are at different stages of development and evaluation. Based on the expression of the transgenes, the transgenic events would be further investigated/ evaluated for various agronomic traits and eventual product development.

Trainings and Workshops

Within BIRAC, a specialised service group analyse the intellectual potential of emerging projects in all programmes of BIRAC, hand-hold emerging IP & Technologies to be secured, map the potential technologies in public sector institutions including facilitating technology transfer and create dedicated IP & Technology Transfer awareness through workshops.

BIRAC conducted several 'Hands on Training' and 'Regulatory' workshops for capacity public & organised networking platforms for young entrepreneurs for exchange of knowledge and sharing best practices. Beneficiaries include Students, Researchers, Entrepreneurs, Start-ups, Technology/IP Managers.



BIRAC-ICGEB Hands on Training on "Genome Engineering of Fungal and Yeast Strains for Biomolecule Production"

5th to 7th December 2018





Hands on training for Biosimilars organized jointly by BIRAC and ICT, Mumbai (29th Nov-1st Dec, 2018)

Secondary Agriculture Entrepreneurial Network (SAEN)

Focus

To Support Industry and Promote Start-Ups in Agri-Food Sector in Punjab

PARTNERS:

- Punjab State Council For Science and Technology (PSCST)
- Central of Innovative & Applied Bio Processing (CIAB)
- National Agri-Food Biotechnology Institute (NABI)
- Bio-NEST Punjab University (Bio-NEST-PU)





OBJECTIVES:

- Technology Mapping & IP Landscaping of Research leads from R&D Institutions/Organizations
- Assessment of unmet needs of Agri / Food industry & Development of Technological Solutions to Address the same.
- Pre-commercial Validation/Scale up / Demonstration / Commercialization of R&D leads through proposed Early Translation Accelerator.
- Creating The Pipeline of Incubatees and Entrepreneurs.
- Capacity Building for Entrepreneurship Development

KEY FEATURES

- Mapping of Potential R&D Leads
- Early Translation Accelerator to Validate Technologies having commercial Potential
- IP Inventory of Innovations from Punjab
- Agri-Food Innovation Fellowships
- **Technology Showcasing**
- Annual Punjab Start up Fest
- Web Portal & knowledge Bulletin

- Support System For Existing Industrial Units
 - Solutions for Addressing Unmet Technology Needs
 - Networking with Centers of Excellence
 - Capacity Building on:
 - Protection of Intellectual Property Rights
 - Funding options available with Govt Agencies
- Support System for Start-ups
 - **Incubation Space**
 - Mentorship
 - Instrumentation Support
- Access to Funding by BIRAC under Focused Secondary Agriculture Call for State of Punjab

Implemented by









Specialized Services: Intellectual Property (IP) & Technology Management

To promote the innovation ecosystem in India and also to enable the commercialization of the technology, BIRAC offers a wide range of IP and Technology Management services to SME's, Start ups, Academia and also to Indian Biotech Industry

BIRAC in-house IP & Technology Management BIRAC operates BIRAC-PATH (Patenting & Cell conducts an IP evaluation for grant proposals received under various funding schemes such as BIPP, SBIRI, PACE, BIG, SPARSH, BMGF, Wellcome Trust, National Bio-Pharma Mission etc. In addition to this, the Cell also provides clarity on many of the IP and licensing issues in collaborative research projects including international projects.

Technology Transfer for Harnessing Innovations) scheme to offer support for Patenting & Technology Transfer to support BIRAC funded Biotech Start-ups and SMEs.

The cell also organizes several IP & Technology Management awareness and capacity building workshops for Start-ups, SMEs and academicians.

Patent Searches

- a. Patentability Search
- b. Freedom-To-Operate Search/Clearance Search
- c. Validity/Invalidity search
- d. State of the Art search/Prior Art Search

Patent Drafting, Filing and **Prosecution**

Patent Analytics

- a. Patent/Technology Landscaping
- b. IP (Patent/Technology) **Mapping**

IP Policy Development and Process Set-up

Patent Portfolio Management

Technology Management offerings

- a. Technology Evaluation
- b.Technology Marketing
- c. License Negotiation

IP and Technology Management awareness and capacity building programs



Grand Challenges India

Program Management Unit at BIRAC

Grand Challenges India (GCI) is the flagship program of the partnership of the Department of Biotechnology, Government of India, BIRAC, and the Bill & Melinda Gates Foundation, managed by the Program Management Unit at BIRAC. In 2016, the PMU-BIRAC was joined by the Wellcome Trust.

GCI was launched with the aim of directing funding and research, and encouraging innovation to address some of the greatest public health and development challenges that India faces today. Programs under GCI and the PMU-BIRAC fall under a diverse set of themes, all of which ultimately lead to the overall goal of improving public health. These include maternal and child health, infectious diseases, vaccines, agricultural development, food and nutrition, sanitation and hygiene among others.



Program Management Unit at BIRAC (PMU-BIRAC)

The PMU-BIRAC is the implementing agency of the Grand Challenges India partnership of the Department of Biotechnology, BIRAC, the Bill & Melinda Gates Foundation and the Wellcome Trust.

PMU-BIRAC is responsible for executing, managing, and providing technical and financial oversight of collaboratively funded projects and initiatives under the Grand Challenges India program, as well as other individually funded programs. In 2016, Wellcome Trust UK joined this partnership and PMU-BIRAC provides technical and management support to the Innovator Awards of the Trust.









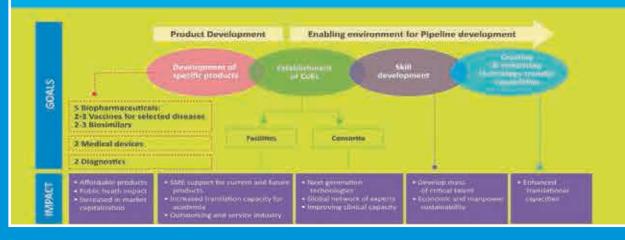
NATIONAL BIOPHARMA MISSION



VISION: To enable and nurture an ecosystem for preparing India's technological and product development capabilities in biopharmaceuticals to a level that will be globally competitive over the next decade, and transform the health standards of India's population.

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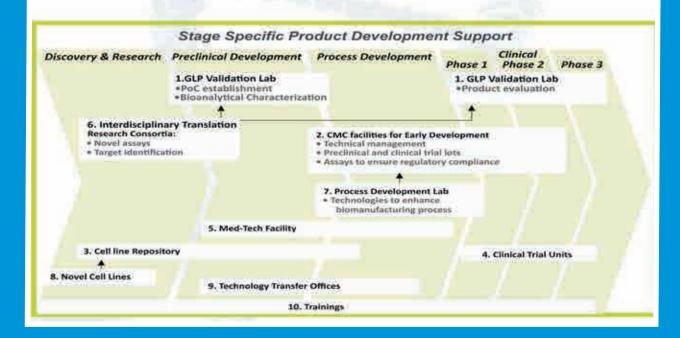
MISSION: Making India a hub for design and development of novel, affordable and effective biopharmaceutical products and solutions. The focus of the mission is:

Development of product leads that are relevant to the public health need in vaccines, biosimilars and medical devices & diagnostics. Establishing and strengthening shared infrastructur facilities for product development and validation.





- Developing human capital by providing specific trainings to address the critical skills gap across the product development value chain.
- Creating and enhancing technology transfer and intellectual property management capacities and capabilities.



Make in India BIOTECHNOLOGY

Make in India Initiative was launched in 2014 by Hon'ble Prime Minister of India, Sh. Narendra Modi













Action Plan for Biotechnology 2016-2020

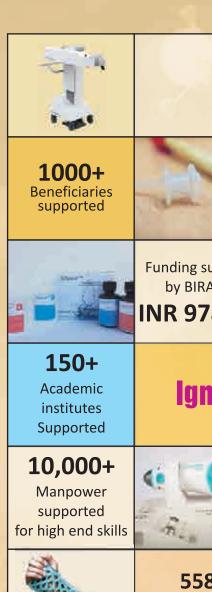


Biotechnology Industry Facilitation Cell for Make in India at BIRAC established by DBT





2000 startups by 2020 50 Bio Incubators Biotechnology Innovation Fund-AcE* 5 Biotech Clusters 5 Regional Centres







41 **Bio-Incubators** supported



Regional & Entrepreneurship Development Centres





Industry Commitment -INR 937 Cr.



Ignite Innovate Incubate

150 Cr+ Partnered

funding raised by Start-ups



4,50,000 sq. ft. of Incubation space created



200 Cr+ Committed through Equity fund



558 Companies supported



14 **Bio-incubators** supported under Equity based **SEED Fund**



175+ IPs filed



130 Products & **Technologies** developed



500+ Start-ups and Entrepreneurs supported





























































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Biotechnology Industry Research Assistance Council

(A Govt. of India Enterprise)

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