1. Investment Group

A. Position: Head/ Team Lead - Level: 4/5

Purpose: Responsible for the investment programmes. Lead the implementation of the schemes for project appraisal, review, sanction, monitoring and management.

| 1 | Key Responsibilities: | 2 | Nacagony Qualification. |
|---|--|-------|--|
| 1. | Key Kesponsionities. | 2. | Necessary Qualification: |
| i. ii. | Project Appraisal Drive project appraisal exercise (both technical and financial due diligence) for different projects under each scheme Define parameters for appraisal of projects under various schemes | 3. | PhD in Life Sciences/ Pharma/ Bio Technology from a recognized and reputed institute Experience: |
| iii. iv. v. vi. vii. viii. d. | Investment Management Develop plans for structuring of various investment schemes in areas such as target setting, modes of funding or fund disbursement etc Develop financial management guidelines, set budgets and assure expenditure monitoring of projects Define performance indicators for each investment for effective monitoring Apply project management and quality assurance principles to all phases of the project Team Management Develop and nurture high performing teams Engage in continual learning to refine and develop further new programmes. Project Management Ensure high quality service, and solicit and act on feedback. | | - 10 years of experience in public/private sector enterprises with at least 5 years of experience in managing investment projects and leading multi-disciplinary teams in project appraisal, monitoring and management. |
| В. | Position: Project Manager - Level 2 | | |
| Pu • | rpose: To assess and process applications for grants and the grants management system, ensuring complian Responsible for evaluation and management of sel | ce to | o regulations. |
| 2. | Key Responsibilities: | 3. | Necessary Qualification: |
| | Project Identification | | Sc/ M Tech in Applied Life |

| a. | Project Identification | MSc/ M Tech in Applied Life |
|------|---|-------------------------------------|
| i. | Invite proposals under various schemes and assure | Sciences/Biotechnology/ Medical |
| | technical review by experts | Microbiology/ Biochemistry/ Plant |
| ii. | Assure technical and financial due diligence of short | Biotechnology/ Microbiology/ |
| | listed proposals | Agriculture/ Plant Sciences/ Animal |
| iii. | Assure appropriate agreements with selected agencies | Sciences/ MBBS/ Veterinary Science. |
| | are finalized | |

| | Grants Management | 4. Preferable: |
|-------|---|---|
| | assess grant applications; analyse them and obtain | |
| | ppropriate advice and references; reach a judgement | MBA in Project and/or Finance |
| | r recommendation for submission to senior staff | Management. |
| | repare and present written case reports with detailed | |
| | nalysis and recommendations | 5. Experience: |
| | Indertake and/or conclude grant audits and give | - |
| | ppropriate recommendations to grantees on areas | 3-6 years with at least 3 years of |
| | nat need improvement in their systems and | experience in project appraisal, grants |
| - | rocedures | management. project management in a |
| | repare grant documents (selection memos, | reputable organization handling the |
| | egotiation memos, grant agreements, modification, | major grants from national/ |
| | loseouts and related correspondences) | international donors. |
| | Insure the timely close-out of grants Ianage all the administrative and financial aspects of | |
| | wards to grantees | |
| a | wards to grantees | |
| c. Pi | roject Management | |
| i. | In consultation with partners, finalize work-plans | |
| | and milestones with timelines | |
| ii. | Manage all project activities and communications | |
| | including team meetings, grantee meetings, | |
| | budget reports and progress reports | |
| iii. | Track project expenses against approved budgets, | |
| | monitor budget utilization | |
| iv. | Provide technical inputs in the implementation of | |
| | the project | |
| v. | Identify technical issues and anticipate range of | |
| | possible solutions after thorough research and | |
| | analysis | |
| vi. | Build and maintains excellent working | |
| | relationship with all project grantee. | |
| | N | |
| d. N | Ionitoring | |
| 1. | Review cash requests from grantees to ensure the | |
| | amounts requested are reasonable and within approved budgets | |
| ii. | Review all grantee deliverables to ensure grant | |
| 11. | compliance and provide feedback to grantees as | |
| | appropriate | |
| iii. | Monitor grants awarded including: agreeing | |
| | appropriate outcomes and reporting regimes, | |
| | analysing monitoring reports, visiting projects | |
| | across the country to see work in progress and | |
| | authorising grant payments | |
| iv. | Assist in the compilation of data and preparation | |
| | of monthly, quarterly and annual reports. | |
| | 5, 1, | |
| | | |

| U. | C. Position: Project Officer - Level 1 | | |
|--------------------------|--|---|--|
| Pu | Purpose: Evaluation and management of projects as per the guidelines. | | |
| 1. Key Responsibilities: | | 2. Necessary Qualification: | |
| | Project Management Work with Project Managers for finalizing work plans and milestones with timelines | B.Tech in Life Sciences/ Pharma/ Bio Technology from a recognized and reputed institute. M.Sc/ M Tech | |
| | Maintain, update and modify project plan under the supervision of Manager | in all the stated fields will be preferred. | |
| | Prepare and document project status reports Perform basic research on a proposal and organizes information | 3. Experience: | |
| | Follow the established standards for project reporting and documentation | 2-4 years with atleast 2 years of work experience in related area of | |
| | Deliver quality work on timely basis Understands sensitivity of projects and maintains confidentiality | work – Project management, Grants management. | |
| b. | Team Management | | |
| | Understand team objectives and cooperate and collaborate with others to achieve them | | |
| ix. | Adhere to internal and external compliance responsibilities in a timely manner | | |
| X. | Demonstrate an awareness of business strategy and service offerings | | |

2. Technical Group - Discovery and Product development

A. Position: Head/ Team Lead - Level 4/5

Purpose:

- To Lead the Discovery / Early Stage / Translational and Product Development Team
- To direct and execute strategies to support the innovation activities through funding opportunities partnerships, infrastructure support and others.
- To develop procedure and technique for technology analysing and product development.

| 1. | Key Responsibilities: | 2. | Necessary Qualification: |
|-------|---|----|---|
| i. | Strategic Identify the discovery technologies/ discovery compounds which are of commercial and social benefit | | - PhD in Life Sciences/ Pharma/ Bio Technology from a recognized and reputed institute |
| | Lead the due diligence exercise for such early stage technology | 3. | Experience: |
| iii. | Identify the various agencies for partnering, for funding of providing infrastructure support | | - 10 years of work experience |
| iv. | Create strategies for facilitating translational activities, taking research leads to product development | | in pharma/ biotech or related industry or academic research institutes on |
| v. | Anticipates the future needs in priority areas and plan for research and translational activities. | | research, translational and product development activities. |
| b. | Implementation Support | | |
| | Provide networking support with other companies, industries, funding agencies and academia | | |
| vii. | Work closely with the Investment Group to provide technical knowledge essential for taking investment decision. | | |
| viii. | Prepare the projects to deal with the regulatory and legal compliance. | | |
| c. | Team Management | | |
| ix. | Approach change with flexibility; create environment that encourages improvement and innovation; help others to handle change and address resistance | | |
| X. | Form and leads high performing teams by bringing right resources together. | | |

| lı I c a | Position Technical Manager / Technical ndustrial Process&Green Technology) –Level 2/I Purpose: Provide Technical guidance and supp lrug development, vaccine, therapeutics, biomand regulatory requirement, Agricultural biotection new technologies,Industrial Process/Green Technical | Level 1 ort for projects in identified areas of edical devices, product development chnology, secondary agriculture and |
|-------------------|--|---|
| 1. Ke | y Responsibilities: | 2. Necessary Qualification: |
| i. ii. | Research Analysis Work closely with experts to identify priorities and need based projects. Provide technical support for project appraisal and technical due diligence Make detailed observations, analyze data and interpret results, write reports, summaries and | MSc/ M Tech in Applied Life Sciences/Biotechnology/ Microbiology/ Biochemistry/ Agriculture/ Plant Biotechnology/ Industrial Biotechnology/ Animal Sciences/ MBBS. |
| | protocols Evaluate the project specific technologies, project results, products and processes and define future strategies . General | 3. Preferable: PhD in Life Sciences/ Pharma/ Agriculture / Biochemistry/ Bio Technology from a recognized and |
| | Contribute to scientific analysis and understanding of the problem, gaps and required scientific intervention | reputed institute in related areas.4. Experience: |
| vi. | Initiate and manage external relationships and collaborations with academic and commercial parties | 3-6 years of experience. At least 2-3 years of work experience in related area of research in industry or |
| vii. | Supports the projects in regulatory approval process. | academic research institutes |
| viii. | Team Management Understand team objectives and cooperate and collaborate with others to achieve them Adhere to internal and external compliance responsibilities in a timely manner. | |

3. Strategic Partnership and Entrepreneur Development

A. Position: Head / Team Lead - Level 4/5

Purpose:

To form strategic and collaborative partnerships, frame and implement strategies for resource mobilization and entrepreneurship development in the biotech sector

| 1 Ko | y Responsibilities: | 2 | Necessary Qualification: |
|-------|---|----|---|
| 1. Ne | y responsionnes. | 4. | Tuttessary Quanntanon. |
| | Partnership DevelopmentFrame and implement strategies for enteringintopartnershipswithorganizations, | | - PhD in Life Sciences/ Biotechnology/ Pharma from a reputed institute |
| ii. | institutions nationally and internationally. Lead assessment of potential partner prior to entering into partnership | 3. | Experience: |
| iii. | Carry out financial and institutional evaluation of prospective partner organizations | | - At least 10 years of business development/ alliance integration/cooperative |
| iv. | Identify scope for enhancing relationships with existing partners | | strategy entrepreneur development experience in a services organization of |
| b. | Resource Mobilization | | which at least 5 years should |
| v. | Identify prospects for new business opportunities | | be at senior management level |
| vi. | Implements resource mobilization strategy | | |
| vii. | Reach out to potential donor organizations that are interested in parenting for funding innovative projects in biotech sector | | |
| C. | Entrepreneurship Development | | |
| | Implement strategy for entrepreneurship development | | |
| ix. | Organize workshops, trainings, seminars etcfor capacity building and mentorship. | | |
| Ь | Team Leadership | | |
| | Leads and motivates staff, and builds and manages effective teams | | |
| xi. | Systematically works to form trusted relationships based on mutual respect | | |
| xii. | Mentors and inspires the team for optimum performance | | |
| xiii. | Approaches change with flexibility | | |
| | Creates environment that encourages improvement and innovation resistance | | |

B. Position: Business Development Manager-Level 2

Purpose:

To implement BIRAC's resource mobilization and partnership / alliances strategy.

| To implement BIRAC's resource mobilization and partnership / alliances strategy. | | |
|--|--|--|
| 1. Key Responsibilities: | 2. Necessary Qualification: | |
| i. Provide assistance in developing the resource mobilization plan that addresses current donor trends for the biotech sector. ii. Identify existing and new donors agencies and funding opportunities in the biotech sector iii. In consultation with Head – Strategic Partnerships, implement resource mobilization plan iv. Develop relationship and networks in few potential funding agencies to keep abreast of funding opportunities v. Assist in responding to funding opportunities in the form of concept notes, detailed proposals or discussions vi. Negotiate and respond to questions on the proposals with counterparts in the donor agencies viii. Provides inputs to the team in finalizing the proposal viii. Understand personal and team role and responsibilities ix. Prepare concise, well-written documents using appropriate business and technical language | MSc/ M Tech in life sciences/ bio technology/ pharma/ agri/ plant sciences. MBA from a recognized and reputed institute is preferred | |

C. Position: Entrepreneurship Development Manager/ Officer-Level 2/1

Purpose:

To promote innovation and enterprise development to strengthen biotech sector in India.

| 1. Key Responsibilities: | 2. Necessary Qualification: |
|--|---|
| i. Implement entrepreneurship development programsii. Identify potential entrepreneurs in the biotech sector and assure that need assessments are carried out | BSc/ B Tech in Life Sciences/ Biotechnology/ Pharma from a reputed institute. M.Sc / M.Tech / MBA from a recognized and reputed institute will be preferred |
| iii. Based on need assessment, identify suitable resources to develop methods (through funding, training, education, facilities) for supporting entrepreneurship in the sector | 3. Experience: 3-6 years with at least 2-3 years in |
| iv. Identify entrepreneurs/ experts to conduct training / workshops v. Organize workshops, trainings to enhance the capabilities of scientists/ entrepreneurs | entrepreneurship development and public private partnerships activities in a public or private organization |

| vi. | Evaluate entrepreneurship development | |
|-------|---|--|
| | program outcomes and makes suitable changes | |
| | in the next phase of training | |
| vii. | Provide advisory services in managerial | |
| | economics and financial planning | |
| viii. | Maintains linkages with academia and industry | |
| | to provide access to required infrastructure, | |
| | incubation space, equipment and pilot plant | |
| ix. | Encourage team dialogue and keep team and | |
| | leadership informed on progress and issues | |
| х. | Understand personal and team role and | |
| | responsibilities | |
| xi. | Prepare concise, well-written documents using | |
| | appropriate business and technical language. | |
| | | |

4. Specialized Services

A. Position: Head / Team Lead- Level 4/5

Purpose:

To develop strategy and guidelines for providing specialized services for empowering and enabling in biotech innovation ecosystem such as IP management, technology transfer, technology acquisition and to ensure their execution assuring highest quality.

| 1. Key | Responsibilities: | 2. Necessary Qualification: |
|--------|---|---|
| a. | Systems Development | |
| i. | Develop strategy to determine the nature, scope and modalities for specialized service offerings | MSc/ M Tech in Applied Life Sciences/Biotechnology/ Medical Microbiology/ Biochemistry/ Plant |
| ii. | Develop a framework for providing specific specialized services that would outline BIRAC's role including advisory, | Biotechnology/ Microbiology/ Agriculture/ Plant Sciences/ Animal Sciences/ MBBS/ Veterinary |
| iii. | facilitating, partnering or acquisition Develops SOPs to monitor various service offerings | physician 3. Preferable: |
| b. | Advisory | |
| iv. | intellectual property rights and patents | • PhD in Life Sciences/ Pharma/ Bio Technology from a |
| v. | Provide regulatory guidance to different programme teams | recognized and reputed instituteLLB from a recognised and |
| vi. | Provide strategic solutions to problems after careful consideration of multiple alternatives | reputed institute Diploma/ degree holder in Intellectual Property and / or |
| vii. | Provide advisory services for licensing, acquisition and technology transfer | Technology Transfer & Licensing from a reputed law |
| | Facilitating | college or institute |
| viii. | Provides handholding and mentoring support for specialized services | 4. Experience: |
| ix. | Conduct negotiations with partners or alliance agencies as needed to resolve key regulatory issues | 10 years of work experience in public/private sector biotech/ |
| x. | Lead the scoping and evaluation of major strategic innovation initiatives across BIRAC priority areas | pharma/ research enterprises out of which at least 5 years should be in leadership position in the field of |
| | Partnering | Intellectual Property Rights / |
| xi. | Devise plans for enabling acquisition/transfer or licence of innovative technology | patenting/technology licensing and acquisitioning/ copyrighting |
| xii. | Seek partnerships with service providers | |
| е. | Team Management | |
| xiii. | Approach change with flexibility; creates | |
| | environment that encourages improvement | |
| | and innovation; helps others to handle | |
| | change and address resistance | |

| xiv. Form and lead high performing teams by | |
|---|--|
| bringing right resources together | |

B. <u>Position: Project Manager (Intellectual Property and Technology</u> <u>Management)- Level 2</u>

Purpose:

(a) To provide a comprehensive understanding and implementation of issues involved in IP Management and Technology transfer and acquisition.

(b) To be responsible for ensuring that BIRAC funded projects are in conformity with the requirements of IP related rules and regulations and also assist in their IP and Technology Management.

| 1. Key Responsibilities: | 2. | Necessary Qualification: |
|---|----|---|
| a. IP Due Diligence i. Conduct IP due diligence for eligible proposals received under various funding schemes ii. Conducts freedom-to-operate searches and provides a written opinion iii. Directs patent landscape /IP or Technology mapping to identify patenting activities b. Advisory iv. Provides advisory services for innovation research projects on IP policies and | | MSc/ M Tech in life sciences/ bio technology/ pharma/ agri/ plant sciences. PhD in any of the above will be preferred.Patent agent qualification or degree in Law or Diploma/ degree in Intellectual Property from a recognized and reputed institute will be preferred. |
| research projects on IP policies and management v. Provides advisory services/ training in patent filing and registration vi. Review intellectual property provisions of various innovation research and assist in rendering opinions on validity and infringement vii. Identifies technical issues and offers a range of possible solutions. | | Experience: 3-6 years with at least 3 experience in patent analysis, intellectual property strategy development and implementation and or technology licensing and acquisition in biotech/ pharma/ agri/ bio informatics industry. |
| c. Patent Awareness viii. Leads analysis of patent policy of India in comparison to other countries ix. Manage and participate in IP awareness workshops x. Actively acquires, updates and shares knowledge within and across teams. d. Technology Analysis i. Maintain an overview on the technology trends and market demand ii. Direct mapping of technologies in research | | |

| iii. | organizations at national and international level Evaluate the technology on basis of its potential for commercialization. |
|-------|---|
| e. | Technology Transfer |
| iv. | Assure sourcing of technology from research and academia |
| v. | Facilitate the process of transfer from lab to small biotech to large biotech to market |
| vi. | Determine technology pricing based on market demand, growth potential, innovativeness of the technology etc. |
| vii. | Provide assistance in drafting technology transfer agreements with assistance from Legal Cell |
| viii. | Facilitate discussions on technology transfer at various platforms |
| ix. | Build, maintain and utilize network of client relationships |
| x. | Shares and applies knowledge gained through internal and external sources |
| | |

5. Finance

A. Position: Head Finance & Accounts- Level 4/5

Purpose: To lead and develop financial management policies and procedures using general accounting principles to assure that BIRAC's finances are managed at the highest quality.

| 1 K | ey Responsibilities: | 2. Necessary Qualification: |
|-------|--|---|
| | Systems Development | 2. Metessaly Qualification. |
| | Design and develops financial management | Chartered Accountant. MBA |
| | system customized to the needs of BIRAC | (Finance) from a recognized and |
| | and in line with Government of India rules | reputed institute will be preferred |
| | and Indian Accounting Standards | |
| ii. | Lead development of a Financial Policies and | 3. Experience: |
| | Procedures manual BIRAC with clear | |
| | expenditure authority at various levels | 10 years of work experience in |
| _ | within the organization | similar financial management in |
| | Budget Planning | public/private sector enterprises/ |
| 111. | Provide BIRAC with an operating budget. | government organizations of which |
| | Work with the senior management to ensure | at least 5 years should be in a leadership position in the specific |
| | programmatic success through cost analysis support, and compliance with all contractual | areas of function defined |
| | and programmatic requirements. | areas of function defined |
| iv. | Lead budget development exercise, secure | |
| | approval from senior management team and | |
| | BIRAC Board | |
| v. | Authorize expense and keep a tab on | |
| | expenditures as per budget | |
| vi. | Ensure that expenses are incurred on a timely | |
| | basis following due diligence | |
| | Track budgets and ensure steady expenditure | |
| | Funds Management | |
| V111. | Ensure that funds received from DBT or other sources are deposited in appropriate | |
| | other sources are deposited in appropriate heads of accounts | |
| ix | Ensure that funds are properly utilized and | |
| | accounted for as per accounting policies and | |
| | procedures | |
| d. | Internal Control | |
| х. | Develop and maintain systems of internal | |
| | controls to safeguard financial assets of the | |
| | organization and oversee awards and | |
| | programs. | |
| X1. | Ensure adequate controls are installed and | |
| | that substantiating documentation is | |
| | approved and available such that all purchases may pass independent and | |
| | purchases may pass independent and governmental audits. | |
| xii. | Oversee the maintenance of the inventory of | |
| | | |

all fixed assets, including assets purchased with government funds (computers, etc.) assuring all are in accordance with regulations

e. Audit

xiii. Oversee the production of monthly reports including reconciliations with funders and as well as pension plan requirements, statements financial and cash flow for projections use by Executive management, as well as the Audit/Finance Committee and Board of Directors

f. Leadership

- xiv. Develop and nurture relationship with auditors, board of directors, and financial institutions
- xv. Actively participate and take leadership in Organization wide initiatives
- xvi. Reward both individual and team performance appropriately as per prescribed norms Assist in performing all tasks necessary to achieve the organization's mission and help execute staff succession and growth plans

g. General

- xvii. Participate in developing new business, specifically: assist the Managing Director, CTO and CSP in identifying new funding opportunities, the drafting of prospective programmatic budgets, and determining cost effectiveness of prospective service delivery
- xviii. Lead staff on the Audit/Finance Committee.
- xix. Monitor banking activities of the organization
- xx. Ensure adequate cash flow to meet the organization's needs
- xxi. Stays at the forefront of emerging financial issues and developments
- xxii. Oversees the management and coordination of all fiscal reporting activities for the organization including: organizational revenue/expense and balance sheet reports, reports to funding agencies, development and monitoring of organizational and contract/grant budgets
- xxiii. Trains the Finance Unit and other staff on raising awareness and knowledge of financial management matters

B. <u>Title: Finance Manager- Level 2</u>

Purpose:To assure that BIRAC's financial processes are in line with financial management policies and procedures, investments are made after detailed financial analysis and due diligence reviews.

| 1. Key Responsibilities: | 2. Necessary Qualification: |
|---|------------------------------------|
| i. Conduct financial due diligence review for all | |
| investments | M Com from a recognized and |
| ii. Validate the prospective partners' financials and | reputed institute, MBA Finance or |
| forecasts | CA will be preferred. |
| iii. Define cost savings and revenue enhancements | |
| by focusing on the available synergies and | 3. Experience: |
| quantifying what is achievable | |
| iv. Review the feasibility of the business plan and | 3-6 years with at least 3 years of |
| prospects | experience in financial |
| v. Review the working capital requirements, | • |
| employee entitlements provisions, valuation | diligence of research projects |
| implications, risks and opportunities and | |
| taxation implications | |
| vi. Identify issues that arise during financial | |
| reviews (of business plans etc) and anticipate | |
| range of possible solutions | |
| vii. Maintain proper documentation of all the tasks | |
| | |
| C. <u>Position: Accounts Manager- Level 2</u> | |
| | |
| Purpose: To perform the highly specialized accounting work in line with general | |

Purpose: To perform the highly specialized accounting work in line with gene accounting principles

| 1. K | Key Responsibilities: | 2. Necessary Qualification: |
|------|---|------------------------------------|
| i. | Oversees the daily accounting activities | |
| | required to maintain the general ledger | M Com from a recognised and |
| ii. | Supervises, directs, and reviews the work of | reputed institute. MBA Finance or |
| | the accounting staff (including, but not limited | CA will be preferred. |
| | to, cash reconciliations, trust account statement | |
| | reconciliations, check runs, accounts | 3. Experience: |
| | receivable transactions, payroll, accounts | |
| | payable transactions, debt activity, recording | 3-6 years with at least 3 years of |
| | of revenue and expenses etc.). | work experience in finance & |
| iii. | Review the working capital requirements, | accounts department of |
| | employee entitlements provisions, valuation | private/public sector/ government |
| | implications, risks and opportunities and | organization |
| | taxation implications | |
| iv. | Maintain organized set of detailed records and | |
| | files to document financial transactions | |
| v. | Resolve complex accounting issues or assists | |
| | others in resolving financial issues | |
| vi. | Review general ledger on a monthly basis to | |
| | ensure accuracy of posting | |

| viii. P s n | Coordinate monthly, quarterly, and annual losing activities Produce quarterly and annual financial | |
|-------------------|---|---|
| viii. P s n | Produce quarterly and annual financial | |
| | tatements and financial reportsfor board neetings | |
| IA. D | Make and implement recommendations to | |
| | mprove accounting processes and procedures | |
| | Collaborate with the retained audit firm to | |
| | nsure a clean and timely year end audit | |
| | Authority for approving petty cash matters of | |
| | he employees Jnderstands personal and team role and | |
| | esponsibilities | |
| | Based on formal and informal feedback | |
| | eceived, takes action to address areas for | |
| g | rowth and improvement of self | |
| | | |
| D . | Position: Finance/Account Officer - L | <u>evel 1</u> |
| Purpos | se: To assist in the financial analysis and a | ccounting work |
| I ui po | | counting work |
| 1. Ke | y Responsibilities: | 2. Necessary Qualification: |
| i | . Conduct general analysis of finance reports obtained from technical department | B.Com/ from a recognized and reputed institute. M Com/ MBA |
| ii | . Prepare reports and makes important suggestions on investments for companies as well as individuals | (Finance) from a recognized and reputed institute will be preferred. |
| iii | | 3. Experience: |
| | effective techniques for financial planning, thereby rendering better service for project management | 2-4 years with at least 2 years of |
| iv | Read financial statements of the organization and forecast future earnings of the organization | work experience in Accounts and Finance services/ funding organization. |
| v | . Keep a tab on the latest trends and techniques in the field of financial analysis | |
| vi | . Coordinate with higher management officials of their own as well as other departments, to report the progress and changes | |
| vii | . Indulge in hard-core analysis, fact verification, study and research | |
| viii | . Make use of spreadsheets and different statistical software to analyze the facts of the report | |
| ix | . Delivers quality work on timely basis | |
| x | Adheres to internal and external compliance responsibilities in a timely manner | |

6. Administration and HR

A. Position: Senior Manager Admin. and HR-Level 3

Purpose: To coordinate the implementation of HR related services, policies, procedures and programs. To manage and perform the administrative services and general operations of BIRAC.

| of BIR | | |
|---------------------|---|--|
| Key R | Responsibilities: | 2. Necessary Qualification: |
| I. Adn i. ii. | ninistration Provide administrative support to the organisation Coordinate space allocation, facilities maintenance and operations along with other procurement | Post Graduate degree from reputed institute MBA (HR) or an equivalent degree from a recognized and reputed institute would be preferred |
| iii. | Monitor the work of back office personnel and supervise the performance of assistants, Secretaries and other support staff of the | 3. Experience:6-8 years of experience in |
| iv. | organization Supervise management planning activities such as job analysis, organization studies, workflow, and simplification of systems and procedures for day to day function | HR and / or Admin in a services/ public sector/ government organization out of which at least 3 years should be in related area of |
| v. | Administer housekeeping activities in the office and manages other logistics | working |
| vi. | Oversee the execution of IT functions by the outsourced agency | |
| vii. viii. | Responsible to records management, telecommunications management, security, recycling, wellness, and transportation services, etc. Arranging all meeting, provide logistic and administrative support. | |
| II. HR | | |
| i. | Provide organize, direct and evaluate the operations of human resources department | |
| ii. | Plan human resource requirements in conjunction with other departmental managers | |
| iii. | Co-ordinate internal and external training and recruitment activities | |
| iv. | Advise and assist other departmental managers on interpretation and administration of personnel policies and | |

| В. | Position: Admin. Manager /Officer-L |
|------------|---|
| | employee data |
| A . | compilation of statistical reports concerning |
| X. | organizational objectives Direct maintenance of records and |
| | to foster a positive attitude toward |
| ix. | Plan and conduct new employee orientation |
| | implement employee development, language training and health and safety programs. |
| viii. | Analyze training needs to design and |
| | recommend needed changes. |
| | opportunity and sexual harassment, and |
| V11. | matters such as equal employment |
| vii. | benefits Advise managers on organizational policy |
| | opportunities for promotion and employee |
| | working conditions, compensation, and |
| | with information about policies, job duties, |
| vi. | Provides current and prospective employees |
| | performance management systems, and safety and recreation programs. |
| v. | Administer compensation, benefits and |
| | programs |

Purpose: To manage /assist the general administrative activities of the organization.

| 1. H | Key Responsibilities: | 2. Necessary Qualification: |
|------|--|-----------------------------------|
| i. | Work with HR and Administration manage to | |
| | provide administrative support to the | Graduate degree from a recognised |
| | department | and reputed institute. MBA from a |
| ii. | Coordinate space allocation, facilities | recognized and reputed institute |
| | maintenance and operations along with | will be preferred |
| | procurement | |
| iii. | 1 8, , | 3. Experience: |
| | scheduling and distribution, printing and | |
| | reproduction, records management, | |
| | telecommunications management, security, | work experience in Admin related |
| | recycling, wellness, and transportation | activities in a services/ public |
| | services, etc. | sector/ government organization |
| iv. | Manages the work of back office | |
| v. | Keep an account of the documentation details | |
| vi. | Maintain records, prepares reports, and | |
| | composes correspondence related to work | |
| vii. | 1 6 | |
| | office and manages other logistics | |
| | | <u> </u> |
| C. | Position: IT Manager /Officer-Level 2/1 | |
| | | |

Purpose: To provide technical support and manage the entire cycle of IT deliverables

| 1. F | Key Responsibilities: | 2. Necessary Qualification: |
|---------------------------------------|--|---|
| i. ii. iv. v. vi. vii. | Manage the activities of IT department in the development of new information technology systems and enhancement to existing automated systems Use standard system methods in the development, enhancement, and maintenance of information technology systems Provide solution and work to resolve of hardware/software related problems Serve as liaison between the data centre and users concerning requests, usage, standards, and other developmental and production matters Participate in the development of documents for service requests. Evaluate requests for information systems hardware, software, or services Development, compilation, maintenance, and documentation of computer monitor systems, | B Tech (IT)/ from a recognized and reputed institute. MBA (Information Management)/ MCA from a recognized and reputed institute will be preferred 3. Experience: 2-3 years of work experience in related software programming. |
| viii. | vendor-supplied packaged programs, macros, utilities, data communications programs, and other highly technical programs Implementation and maintenance of computer | |
| ix. | software Investigation and analysis of computer equipment and related software; supplies management with documentation of | |
| X. | advantages and disadvantages. Disseminate detailed descriptions of new or modified hardware/software systems and instructions for their use | |
| xi. | Interact with the IT agency on a regular basis on behalf of BIRAC | |
| xii. | Assist with the creation and modification of application development, system configuration, system testing, installation, and implementation of system enhancements/upgrades and bug fixes | |
| xiii. | Responsible for User Acceptance Testing and End User training | |

7. Company and Legal Affairs Α. Position: Company Secretary and Head Legal Affairs – Level 4/5 2. Necessary Qualification: 1. Key Responsibilities: a. Company Affairs CS + LLB from a recognised and i. Ensure compliance of all required statutory reputed institute. LLM from a company guidelines and procedures recognised and reputed institute ii. Ensure compliance with legal and governance will be preferred. mechanisms iii. Monitor the required changes in legislation and 3. Experience: regulatory management iv. Liaison with the Board for facilitating board \succ 10 years with atleast 6 years of a Company meetings experience as v. Provides guidance for preparation of agenda / Secretary services in а minutes of board meetings government/ public sector vi. Liase with ministry for MOU and related organization documents. \triangleright Familiar with government rules vii. Supervises the maintenance and updating of and regulations. statutory records and registers b. Legal Affairs viii. Directs all the activities of legal and contracts cell- facilitate standardization, formulation and execution of agreements and contracts for industry research funding and licensing, IP, technology transfer, employment ix. Arbitrates any claim, demand, dispute or any other question, by or against the company or in which the company is interested or concerned x. Responsible for all Parliament Questions, RTI and other related activities. with flexibility xi. Approaches change and creates environment encourages that improvement and innovation xii. Leads the team by consistently and regularly providing direction and training

B. Position: Senior Legal Officer/ Legal Officer- Level 2/1

Purpose: Responsible for effective and efficient management of the Legal department, provision of legal advisory services and ensuring effective management of legal and contractual risks.

| 1. Key Responsibilities: | 2. Necessary Qualification: |
|---|--|
| a. Legal Provide legal guidance for ongoing programmes Provide legal protection and risk management advice to management especially on contract management Manage the legal due diligence process and review the diligence reports Identify risk exposure and advises the management on contractual obligations and risks Review and provide legal advice on tender documents. To act or plead on behalf of BIRAC in a court of law as an advocate Provide and interprets legal information, conducts training and disseminates appropriate legal requirements to staff b. Policy development viii. Review and advise management on legal implications of internal policies and procedures. ix. Review and draft contracts, agreements and internal policies and ensure that they are in compliance with all statutory or legal | LLB from recognized and reputed institute. LLM from a recognized and reputed institute will be preferred. 3. Experience: 3-6 years with at least 2-3 years of experience in dealing with contracts for financing, technology transfer, technology licensing, mergers and acquisitions some including drafting hypothecation deeds, collaterals etc. |
| requirements. c. Contract negotiation x. Review all contracts or any other documentation where the Company has committed itself and assess legal implications that need to be brought to the executive management's attention. xi. Prepare, review and modify contractual instruments to assist and support various business activities. xii. Negotiate, review and drafts documentation for business transactions and prepare and advise on the necessary checklist to be adopted to ensure information is submitted on time | |

| xiii. Facilitate formulation and execution of agreements and contracts for industry research, funding and licensing. | |
|--|--|
| d. Regulatory compliance xiv. Formulate compliance check-lists to be used for the purpose of ensuring that all information required is provided accordingly xv. Monitor compliance with statutory obligations and advises management accordingly xvi. Prepare monthly and quarterly reports for the department for executive management meetings. | |
| e. Team Management | |
| xvii. Share, within and across teams, knowledge gained through internal and external sourcesxviii. Assess the requirements of the job and suggests staffing changes so as to have an efficient teamxix. Prepares guidelines for documentation | |

C. Position: Corporate AffairsManager - Level 2

Purpose: To manage the Corporate Affairs and promote BIRAC's functions and services through relevant communication strategies.

| 1. | Key | Responsibilities: | 2. Necessary Qualification: |
|----------------------------|------|--|---|
| | a. (| Company Affairs | MBA from a recognized and |
| | i. | Responsible for Company Affairs working with Company Secretary for | - |
| | | preparing documentation for Board | |
| | | meetings and all other statutory | will be preferred. |
| | ii. | requirement. Assists in organizing board meetings, | 3. Experience: |
| | | preparing agenda for board meetings | |
| | iii. | Prepare replies to the questions from the | 3-6 years with at least 3 years of |
| | iv. | ministry, Parliament, RTI etc. Establishes a long term vision and | work experience as Company Affairs and/ or communication |
| | | develops and/or drives strategic plans that | manager of a public / private |
| | | address trends, issues, and the needs of all | enterprise. |
| | | stakeholders related to government affairs, community relations. | |
| b. Corporate Communication | | | |
| | i. | Scans the media for potential issues relevant | |
| | | to the biotech sector | |
| | 11. | Handles incoming press enquires and coordinate responses with appropriate team | |
| | | members | |

| iii. Reports on items of interest in the media | |
|---|--|
| iv. Prepares statements in conjunction with the | |
| Heads of Department | |
| v. Responsible for corporate branding | |
| c. Internal and external communications | |
| i. Implements and evaluates communications | |
| strategies. Administers all internal and | |
| external communications- employee | |
| newsletters, annual business reports and press | |
| releases | |
| d. Team Management | |
| i. Understands personal and team role and | |
| responsibilities | |
| ii. Based on formal and informal feedback | |
| received, takes action to address areas for | |
| growth and improvement of the team | |
| members | |
| iv. Encourages team dialogue; keeps team and | |
| leadership informed on progress and issues. | |
| | |

D. Position: Corporate Affairs Officer-Level-1

Purpose: To assist in promoting the functions of BIRAC while conforming to the governance norms

| 1. Key | Responsibilities: | 2. Necessary Qualification: |
|--------|--|--|
| i. | Assists in the preparation of internal and external communication material | Bachelors in Mass Communication/ PR from a reputed and recognized |
| ii. | Follows common documentation standards | institute |
| iii. | Maintains a positive image of the company | |
| | when interacting with the public | 3. Experience: |
| iv. | Assists in the preparation of documents and | |
| | press releases regarding the company's | 2-4 years with at least 2 years of |
| | financial performance | work experience in services/ |
| v. | Updates statutory records and registers | funding organization in related area |
| vi. | Supports in the formulation of Board agenda | of work. |
| vii. | Records the minutes of Board meetings with support from senior management | |
| viii. | Scans the media on a regular basis for identifying the issues relevant to biotech sector | |
| ix. | Understands team objectives and cooperates and collaborates with others to achieve them | |
| Х. | Delivers quality work on timely basis | |